

Experience Business & Enterprise Course Outline

| Class | Class Content and Lesson Objectives |
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| 1 | Introduction to the course Students will be able to: Get to know each other and understand what to expect from the course curriculum Set norms and values for the course Understand their overall task for the course |
| | Explore Entrepreneurship and What Makes a Business Students will be able to: Discover what makes entrepreneurs succeed (and fail) with examples from small start-ups to big corporations Learn about all the different types of businesses – from sole traders to global franchises |
| 2 | Business Growth Students will be able: Explore ways to expand and scale a business sustainably and learn from case studies of the most successfully scaled businesses |
| 3 | Marketing and Social Media Students will be able to: Explore how to create a brand Discuss key elements of what branding is and why it's important Understand how real businesses such as Coca-Cola and Facebook have built their brand |
| 4 | Explore Management Theory Students will be able to: Explore different management theories and learn how good management enhances successful business Take the Belbin Test to discover their own style. |
| 5 | Economic Systems Students will be able to: • Get to grips with different systems of economic thought from conventional market capitalism to alternatives |
| 6 | Explore Schools of Economic Thought Students will be able to: • Learn about the contributions from the most renowned names including Adam Smith, John Maynard Keynes and Milton Friedman |
| 7 | Macroeconomics and International Trade Students will be able to: Explain key concepts in macroeconomics Discuss how macroeconomic trends affect the microeconomic environment of an individual firm |



| | Understand how international trade works Explain why countries choose to participate in international trade, rather than trying to produce everything by themselves |
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| 8 | Game Theory and Financial Markets Students will be able to: Learn about Game Theory Understand the world of high powered finance: equities, bonds and foreign exchange |
| Х | Class X: |
| | The final class is based on the tutor's personal expertise in the field, focusing on cutting-edge research that they're passionate about. |
| | Challenge: |
| | Students will take part in a fast-paced App Challenge. They will: |
| | Collaborate with their fellow Business students, as well as the Experience Computer Science & Coding students, to come up with an idea for a mobile phone app – the Computer Science students will build a prototype, while the Business students will conduct market research and come up with a brand and business plan. Pitch to an expert judging panel |

Please note, this course outline may be subject to change